

Forward Looking and Cautionary Statement



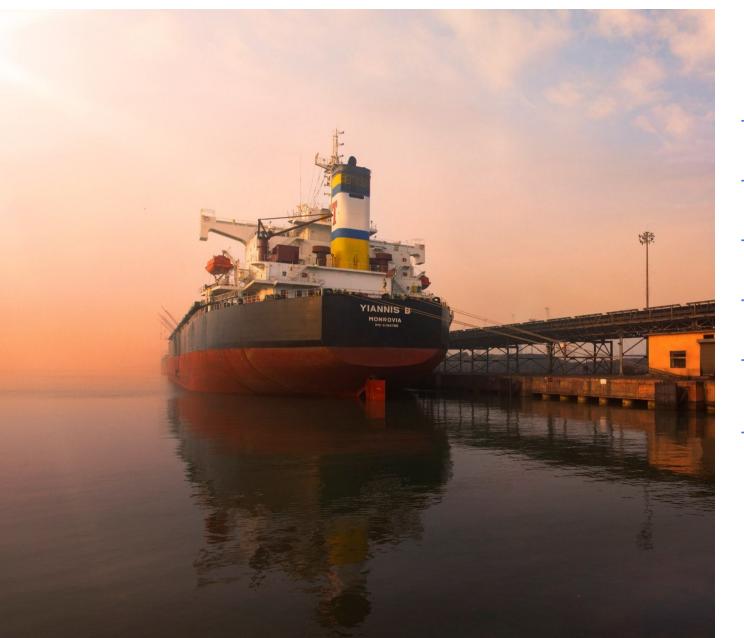
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Agenda

JSW Infrastructure- An Overview

Indian Economy & Strong
Fundamentals of Port Sector

Growth Strategy and Key Project Updates

Q3 & 9M FY25 Operational & Financial Performance

Robust Financials and Strong Balance Sheet

Sustainability

To conclude

Appendix





Amongst India's leading Conglomerates with a turnover of US\$24 Bn¹



- India's largest steel producer
- Consol. capacity of 35.7² mtpa, growing to 43.5 mtpa by Sep'27
- Targeting 51.5 mtpa capacity by FY31
- Market Cap: ~US\$27 Bn



Infrastructure

- Second largest private port operator in India -174 mtpa capacity
- Strategically located Ports and Terminals on the west and east coast of India
- Equity listing in Oct 2023, current market cap of ~US\$6 Bn



Paints

- Capacity of 170,000 klpa
- State-of-the-art plants in Karnataka and Maharashtra
- Targeting 800,000 klpa capacity by FY30



Venture

 Early-stage institutional venture capital fund investing in technology companies across Platform and SaaS businesses at pre-series A to series A stages

Note: Market cap as of Feb 05, 2025 | 1. As of FY24: mtpa: million tonnes per annum, GWh: Gigawatt hours, GW: Gigawatt, klpa: kilo litres per annum 2. 5mt capacity at Vijayanagar under commissioning





- Power producer with 10 GW of generation capacity by FY25
- Targeting 20GW generation + 40GWh of Storage capacity by FY30
- Market Cap: ~US\$10 Bn



Cement

- Capacity of 20.6 mtpa, growing to ~41 mtpa
- Lowest CO2 emission intensity in Indian cement industry and among major global companies
- Targeting 60 mtpa capacity



- 35% stake in JSW MG Motors India
- Plan to build largest EV complex in India
- Targeting 300k of PV and 100k of CV capacity by 2030

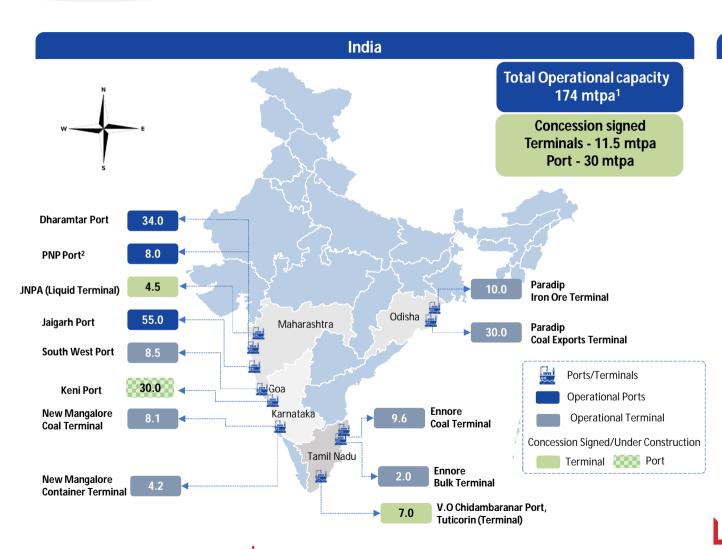


Sports

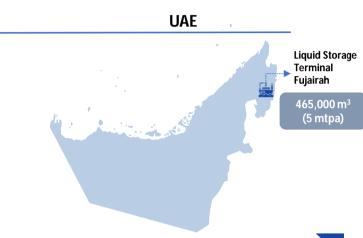
- High Performance Training centre at Vijayanagar and 4 satellite centres – trained Olympic medal winners
- Teams Owned: Delhi Capitals, Pretoria Capitals, Bengaluru FC and Haryana Steelers

JSW Infrastructure: Strategically Located Port Assets





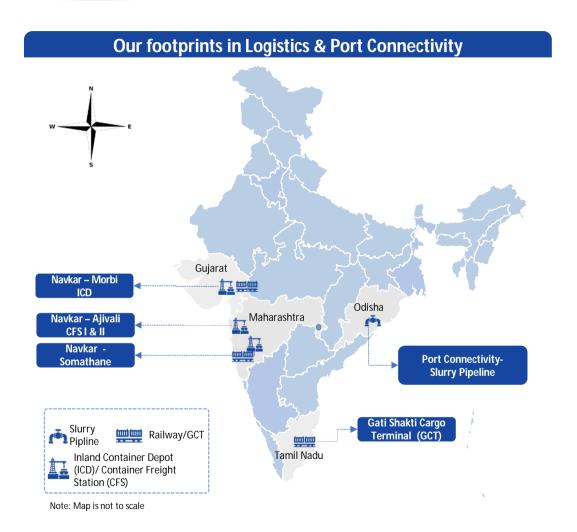
International



- O&M contracts at two dry bulk terminals in Fujairah
 (24 mtpa) and Dibba (17 mtpa) in UAE
- Locational advantage enhances sticky cargo profile that leads to lower transportation costs
- Strategic presence on West and East coasts of India
- Diversified presence ensures good connectivity to industrial hinterlands and mineral rich belts

Presence in Logistics & Port Connectivity





Key Equipments





2426+
Domestic standard containers

602
Trailers for last mile delivery





Land Bank (Acres)									
Particulars	Developed	Undeveloped	Total						
Panvel Maharashtra	84	59	143						
Morbi, Gujarat	99	41	140						
Total	183	100	283						

Well Equipped Ports and Terminals with Multi-Modal Evacuation Channels



Majority of the ports have the natural advantage of a deep draft, permitting direct berthing of larger vessels like cape size and post panamax vessels, and multi modal evacuation channels enabling us to provide customized supply chain solutions

West Coast

Jaigarh Port



Berth Length: 2,319 meters

New Mangalore Container Terminal

- Draft: 17.5 meters
- Capacity: 55.00 mtpa

Dharamtar Port



- Berth Length: 771 meters
- Draft: 5.0 mt. at berth pocket, 3.5 mt. at Amba river channel
- · Capacity: 34.00 mtpa

South West Port



- Berth Length: 450 meters
- Draft: 14 meters
- Capacity: 8.50 mtpa

New Mangalore Coal Terminal



- Berth Length: 350 meters
- Draft: 14 meters
- Capacity: 4.20 mtpa¹



- Berth Length: 315 meters
- Draft: 14 meters
- Capacity: 8.07 mtpa

PNP Port²



- Riverine Port with draft of 3.5 meters
- Capacity: 8.00 mtpa

East Coast

Paradip Iron Ore Terminal



- Berth Length: 370 meters
- Draft: 16 meters
- Capacity: 10.00 mtpa

Ennore Coal Terminal



- Berth Length: 348 meters
- Draft: 16 meters
- Capacity: 9.6 mtpa

Paradip Coal Exports Terminal



- Berth Length: 686 meters
- Draft: 15 meters
- Capacity: 30.00 mtpa

Ennore Bulk Terminal



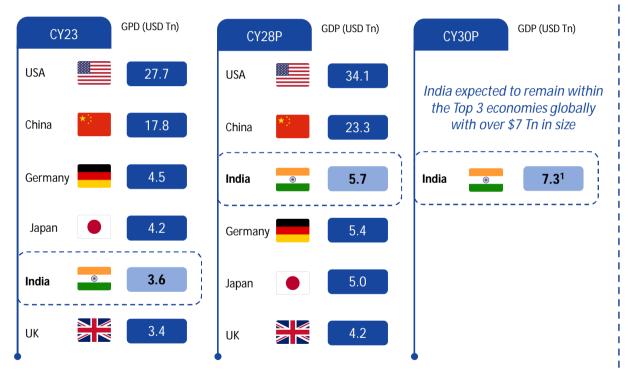
- Berth Length: 270 meters
- Draft: 14.5 meters
- Capacity: 2.00 mtpa



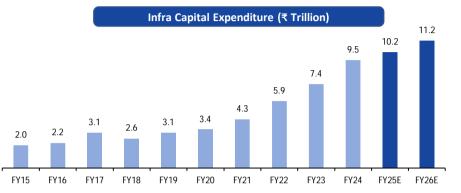
Indian Economy Poised to Grow



India on Track to be 3rd Largest Economy with a Size Of \$7 Tn+



Government's Thrust on Infra Capex



Flagship Govt. programs to drive large scale infra improvements



National Infrastructure Pipeline

\$1.3 Trillion + investment planned from FY20-25 to develop infrastructure



Bharatmala

65,000 kms+ of highways/roads connecting 550 districts



Sagarmala

\$80 Bn+ planned for port modernization



UDAN

120 new airports planned



PM Gatishakti

Various Multi-model connectivity projects being evaluated

Indian Port Sector - Strong Fundamentals





7,500+ km of coastline and 5,000 km of navigable waterways



Maritime routes contribute 95% of India's trade volume



India has 12 major and 200+ non-major ports with a capacity of ~2,700 mtpa



Aspiration to Quadruple port capacity to 10,000 mtpa by 2047



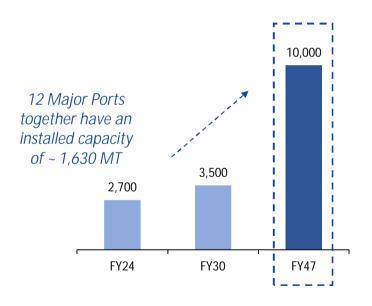
Maritime India Vision (MIV) 2030 has identified key interventions across 4 areas to Develop best-in-class Port infrastructure

- o Brownfield capacity augmentation;
- o Developing world-class Mega Ports;
- Development of a transshipment hub in Southern India; and infrastructure modernization



Adoption of the Landlord Model: Huge Opportunity for the Pan India Private Terminal Operators: Total Cargo handling Capacity of 12 major ports is ~1,630 mtpa

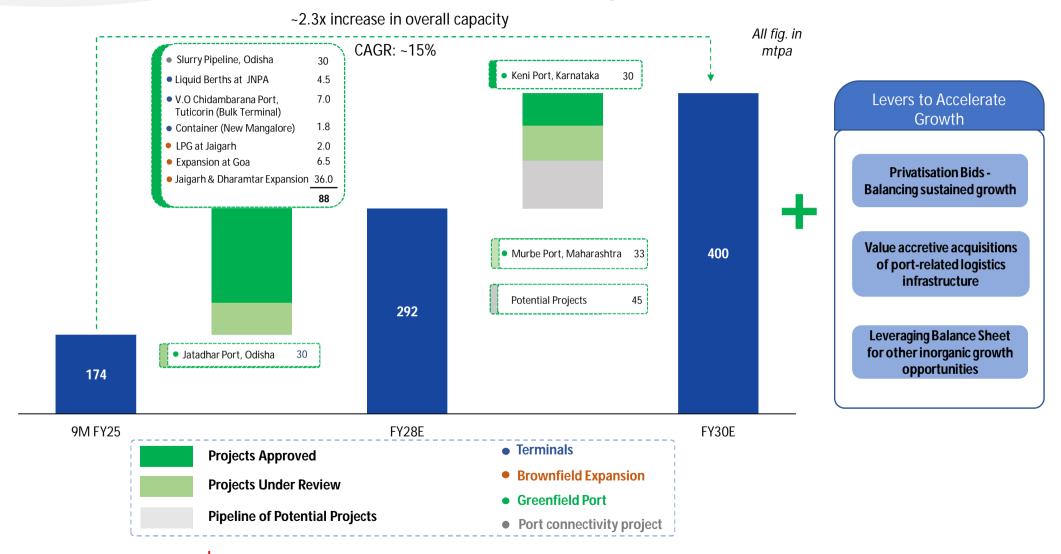
Port capacity to Quadruple to 10,000 mtpa by 2047





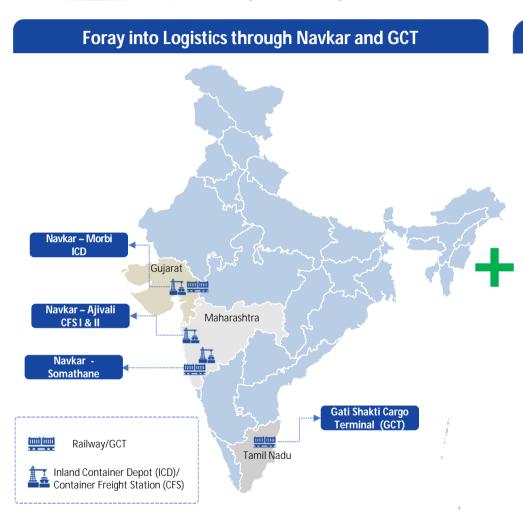
2030 Road Map for Growth and Value Creation for Port Segment





2030 Road Map for Logistics segment





Growth Strategy

1. Greenfield ICDs

Leverage JSW Group's diverse business locations (Steel, Cement, Paints, etc.) to set up railway sidings and infrastructure for storage, bagging/stuffing and other value-added services

2. Partnerships/Associations

Partner/ Collaborate with operators and third-party customers to drive business growth and expansion.

3. Gati Shakti Multi-Modal Cargo Terminal (GCT) – Asset light model as land is provided by the Railways

Participate in the upcoming GCT bids, following the successful bid for GCT at Arakkonam, Chennai.

4. Inorganic Opportunities

Acquiring CFS and ICD businesses, akin to the acquisition of Navkar Corp.

FY30 Targets

Revenue (Crore) ₹ 8,000



CAPEX (FY25-30) ₹ 9,000 Crore

Key Project Updates (1/3)



Terminals

V.O. Chidambarana Port, Tuticorin

- Concession agreement signed in July 2024
- Construction of 7mtpa berth to handle dry bulk cargo, estimated Capex of ₹600 crore
- Mobile Harbour Cranes (MHC) delivered at site
- Expected completion by Q4 FY26

JNPA (Liquid Terminal)

- Concession agreement signed in April 2024
- Two liquid cargo berths with total capacity of 4.5mtpa, estimated capex of ₹100 crore
- 40% of pipelines delivered and 25% of pipelines under installation
- Interim operations commenced in November 2024, 90,000 tonnes liquid edible oil handled
- Completion by Q2 FY26

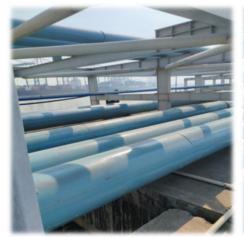
Expansion at Mangalore Container

- Capacity Expansion from 4.2 to 6mtpa
- Estimated Capex ₹150 crore
- Yard design and infrastructure engineering works underway
- Mobile Harbour Cranes procured
- Expected completion by Q2 FY27





MHC delivered at Tuticorin





JNPA site image

Key Project Updates (2/3)



Brownfield Expansion

LPG at Jaigarh

- Capacity 2mtpa
- Estimated Capex ₹900 crore
- Civil work completed
- Berth construction and LPG terminal is under progress
- Targeting completion by January 2026

Expansion at Goa

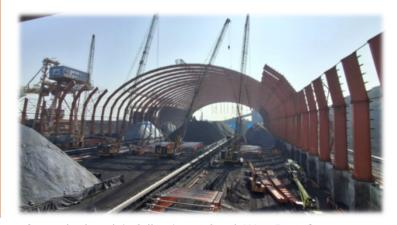
- Capacity expansion to 15mtpa from 8.5 through the Construction of Covered Shed
- Estimated Capex ₹150 crore
- Work in full swing, will be completed by March 2025

Expansion at Dharamtar & Jaigarh

- Capacity Expansion 36mtpa at Dharamtar (21mtpa) and Jaigarh(15 mtpa), on the back of expansion of 5mtpa Steel-making capacity of Anchor customer at Dolvi
- Estimated Capex ₹2,359 crore
- Enquiry/Tender floated for Equipments & Conveyors
- Berth Construction & Dredging work in progress
- Targeting completion by March 2027



LPG construction at Jaigarh Port



Cover shed work in full swing at South West Port, Goa

Key Project Updates (3/3)



Greenfield Port

Keni Port

- All weather 30mtpa greenfield multi-cargo, direct berthing, deep water commercial port
- Concession agreement signed with Karnataka Maritime Board in Nov 2023
- Estimated Capex ₹4,119 crore
- Terms of Reference for environment clearance has been granted
- Construction is to be completed in three and half years and commercial operations are to commence in FY 2029

Jatadhar Port

- Concession agreement expected to be signed during Q3 FY 2025
- Capacity 30mtpa
- Estimated Capex ₹3,000 crore
- 1.7 million cubic meter (CBM) dredging completed
- Commercial operations expected in early FY 2028



Keni port area image



Dredging work underway at Jatadhar

Port connectivity projects

Slurry Pipeline Project (30 mtpa)

- 302KM Slurry pipeline in Odisha Nuagaon to Jagatsinghpur
- 200km of welding and 164km of lowering completed
- Consideration upto ₹1,900 crore, Estimated Capex ₹4,000 crore
- Commercial operations are expected to commence by April 2027
- Shareholders of JSW Steel and JSW Infrastructure have approved the transfer of the slurry pipeline project.



Setting up slurry pipeline



Q3 FY2025 Highlights





- Total Cargo Handled of 29.4 MT in Q3 FY25 and 85.7 MT in 9M FY25
 - Strong growth of 11% YoY in 9M FY25
 - Third-party customer share of 49% in Q3 FY25 vs 39% in Q3 FY24
- Interim operations commenced at JNPA (Liquid Terminal), At Tuticorin, it is expected to commence during Q4FY25.
- Cargo handling capacity at the Mangalore Coal Terminal has been increased to 8.1 MTPA, up from 6.7 MTPA and PNP Port has been increased to 8 MTPA, up from 5 MTPA.

9M FY25
Total Revenue of ₹3,457 Crore up 22% YoY

EBITDA of ₹1,885 Crore up 22% YoY PAT of ₹1.006 Crore up 21% YoY



Q3 FY25

- Total Revenue of ₹1,265 Crore up 24% YoY
- EBITDA of ₹670 Crore up 20% YoY
- PAT of ₹336 Crore up 32% YoY
- Strong Balance Sheet, net debt of ₹827 Crore
 - Cash and Bank balance of ₹4,845 Crore and Gross Debt of ₹5,672 Crore (as of 31st Dec 2024)



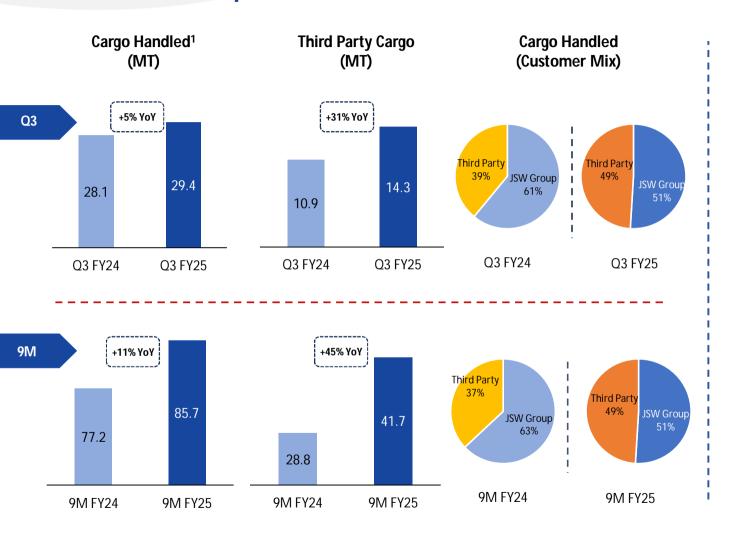
- Rated as "Low Risk" by Sustainalytics for Environmental, Social, and Governance (ESG)
- Dharamtar Port won the Global Greentech WorkPlace Safety Award 2024 for Safety Excellence
- Great Indian IPO of the Year (BSE/NSE) at the Great Indian IPO Summit and Awards
- South West Port, Goa received two Grow Care India Excellence Awards:
 - Environment Excellence Gold Award Environment Protection (Ports) 2023
 - Corporate Social Responsibility Excellence Platinum Award 2023

JSW Infrastructure Investor Presentation Feb 2025

MT- Million tonnes

Q3 & 9M FY2025: Operational Performance - Ports





Key Drivers - Q3 FY25

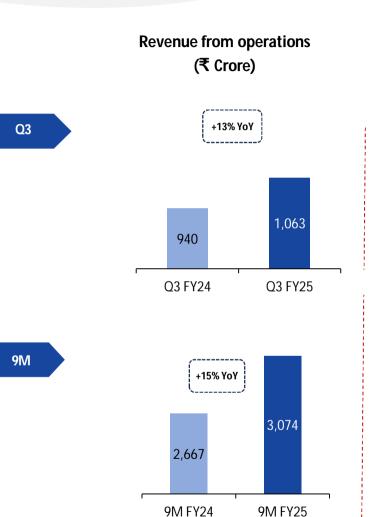
- Total Cargo Handled of 29.4 MT, growth of 5% YoY
 - Increase in capacity utilization at the coal terminal at Paradip.
 - Acquired assets (PNP and Liquid Terminal, UAE) contributed to the growth
 - The growth was partially offset by lower cargo volumes in the Iron Ore terminal of Paradip.
- Third-party cargo grew by 31%, the share of thirdparty cargo volume stood at 49% in Q3 vs 39% a year ago

Key Drivers – 9M FY25

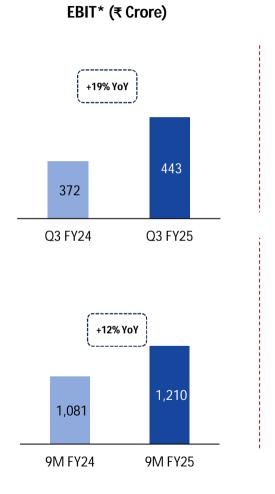
- Total Cargo Handled of 85.7 MT, growth of 11% YoY
- Third-party cargo grew by 45%, the share of thirdparty cargo volume stood 49% in 9M vs 37% a year ago

Q3 & 9M FY25 - Financial Performance - Ports



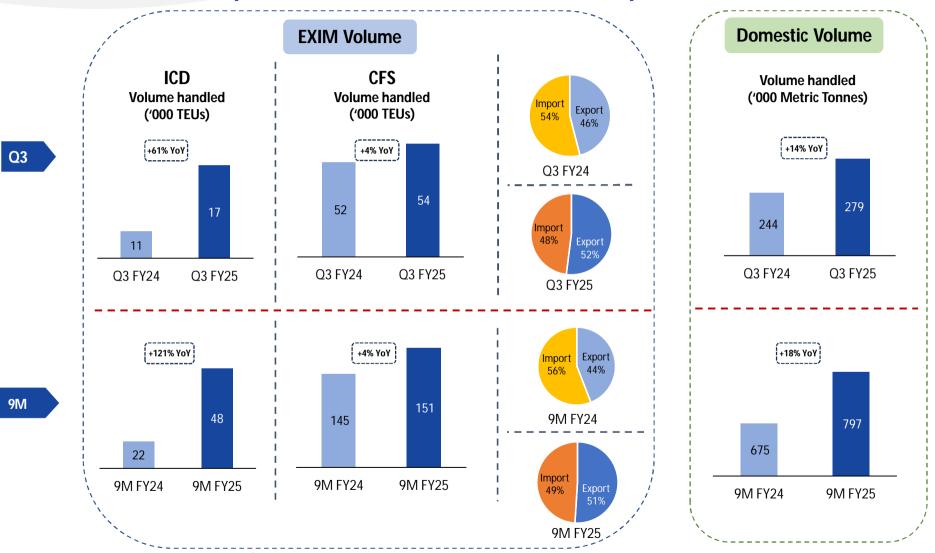






Q3 & 9M FY2025: Operational Performance - Navkar Corporation Ltd





Note: ICD - Morbi, CFS - Somathane and Ajivali I & II and PFT/Rail - Morbi, Somathane and Udhana *TEUs – Twenty-foot Equivalent Units

Q3 & 9M FY2025: Financial Performance – Navkar Corporation Limited

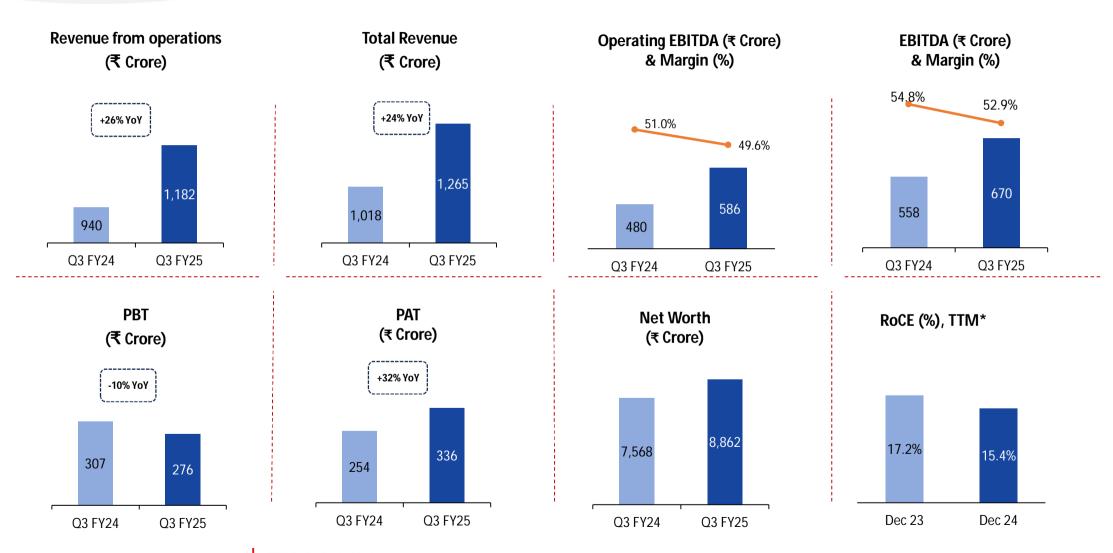


Particulars (₹ in crore)	Q3 FY24	Q3 FY25	9M FY24	9M FY25	
Revenue from Operations	116.8	129.5	316.9	380.2	
Other Income	4.2	0.4	5.4	4.6	
Total Income	121.1	129.9	322.4	384.8	
EBITDA	16.6	7.8	47.8	28.7	
Depreciation	11.1	12.7	29.5	37.9	
Finance Cost	5.3	5.1	8.3	16.3	
Profit/Loss before Tax	0.2	(10.1)	10.0	(31.7)	
Tax Expenses	7.7	1.3	11.6	(4.9)	
Profit/Loss after Tax	(14.8)*	(11.4)	(9.0)*	(26.8)	

^{*}Including loss from the discontinued operations Rs. 7.3 crore

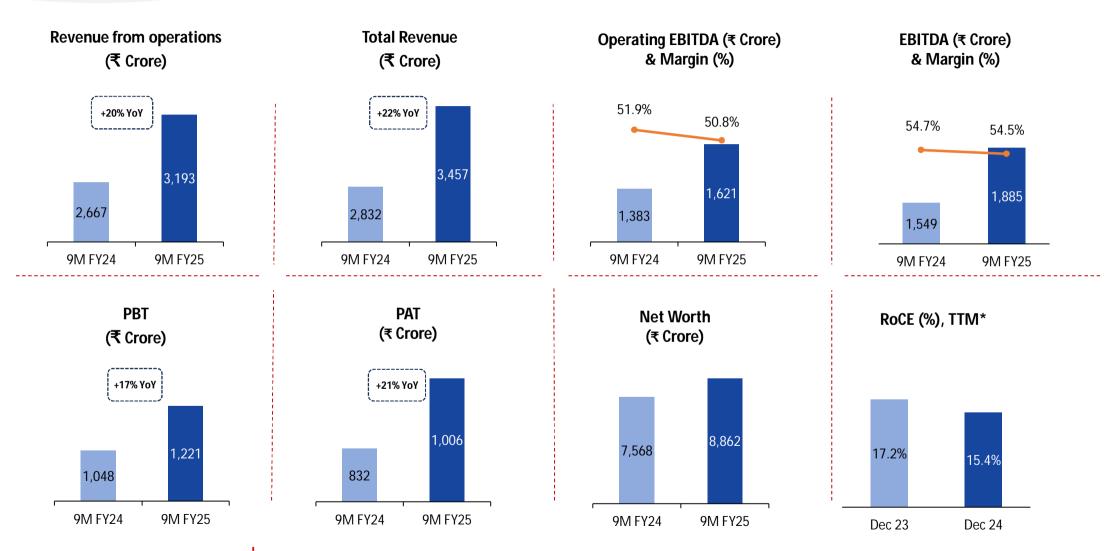
Q3 FY25 – Consolidated Financials & Key Performance Indicators





9M FY25 - Consolidated Financials and Key Performance Indicators



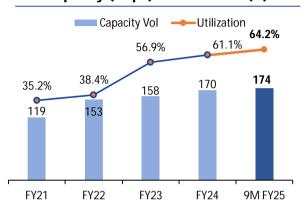




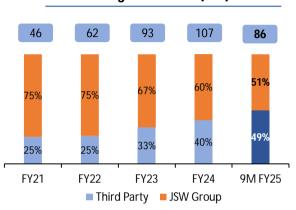
Robust Operational and Financial Metrics



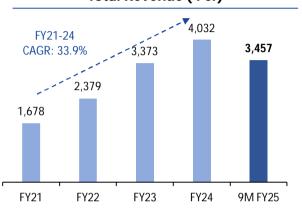
Capacity (mtpa) & Utilization (%)



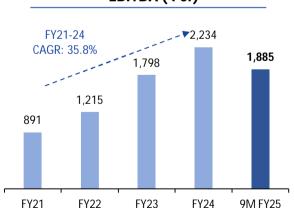
Cargo Handled (MT)



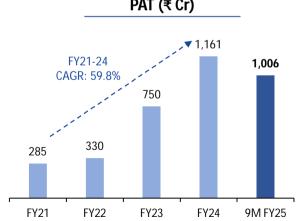
Total Revenue (₹ Cr)



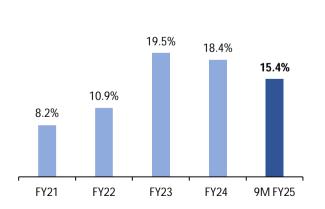
EBITDA (₹ Cr)



PAT (₹ Cr)



RoCE1 (%), TTM*

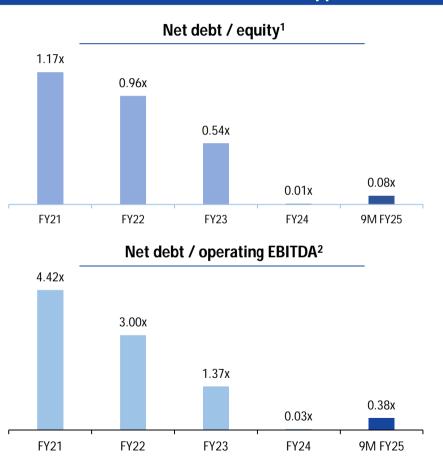


Note: 1. Return on Capital Employed (RoCE) is calculated as EBIT as a percentage of Capital Employed, where Capital Employed refers to the sum of total equity and Net Debt. EBIT is calculated as Operating EBITDA minus depreciation and amortization. *TTM- Trailing Twelve Months

Strong Balance Sheet



Well-Positioned to Pursue Growth Opportunities



Raised capital at competitive rates



In January 2022, issued a USD 400 million 4.95% sustainability-linked senior secured notes due in 2029



International Ratings

Fitch: BB+ / Positive

✓ Moody's: Ba1/Stable



Domestic Ratings

CARE AA+/ Stable



Sustainability Strategy



16 Focus Areas



Climate Change:

- **Curtail direct GHG emissions and achieve Net-Neutrality by 2050**
- Aligned with India's Nationally Determined Contributions targets for reduction in Emission Intensity as per Paris Accord
- 15% reduction in CO₂e emission intensity by 2025-26 (vs. base year 2020-21)
- 35% reduction in CO₂e emission intensity by 2030-31 (vs. base year 2020-21)



Biodiversity: No Net Loss for Biodiversity



Waste Water: Strive for Zero Liquid Discharge



Water Resources: Reduction in fresh water consumption



Waste: Strive for 100% solid waste utilization



Making our World a Better Place







Local Considerations



Indigenous People



Human Rights



Labour Practices & **Employment**



Employee Health, Safety & Wellbeing



Emissions



Business Ethics



Cultural Heritage



Energy

Aligned to **National &** International **Frameworks**













Governance and Oversight By Board-level Business Responsibility and Sustainability Committee

Independent **Directors**

Mrs. Ameeta Chatteriee

Mr. Nirmal Kumar Jain

Directors Executive

Mr. Rinkesh Roy

Mr. Lalit Singhvi

Reporting









FY 2021

FY 2022

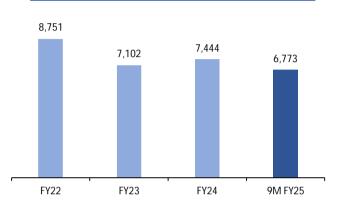
FY 2023

FY 2024

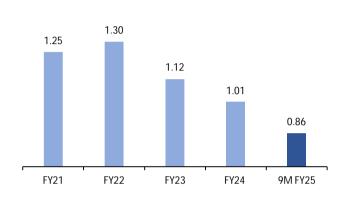
Sustainability - Key Performance Indicators



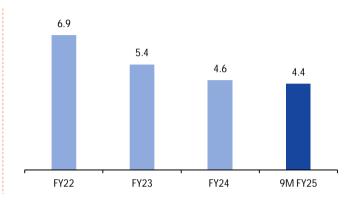




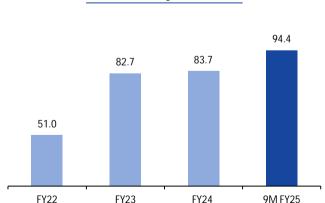
GHG Emission Intensity (Kg CO₂e/tch)



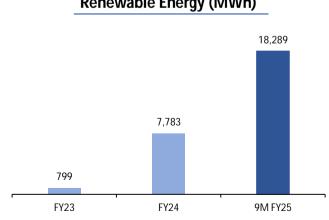
Specific Freshwater Consumption (L/tch)



Waste Recycled (%)



Renewable Energy (MWh)





Our Commitment to Society



Key Intervention Areas

















₹

Health and Nutrition



- 10,700+ people reached through community health camps
- **8,800 people reached** through vision screening camps

Î

Education



• **762 students awarded** JSW Udaan Scholarships

Water, Environment and Sanitation



 200 women everyday utilizing a toilet at Paradip beach`

(

Flood Relief Support



 4,000 families supported with ration supplies in Ennore

To Conclude





JSW Infrastructure is the second largest private port operator in India with 174 mtpa capacity



Strategically located assets with well equipped Ports and Terminals with Multi-Modal Evacuation Channels



Well placed to reap the benefits of the growing Indian economy, massive infra build, strong cargo growth potential and limited competition in the sector



Growth Strategy of low-cost brownfield expansion, developing high-margin greenfield ports with clear visibility of group Cargo and benefits of Government's Privatization drive. Increasing capacity to 400mtpa by FY30.



Scaling up logistics business to achieve topline of ₹ 8,000 crore by FY30.



Track record of Robust Operational and Financial Metrics



Strong balance sheet to pursue value-accretive organic and inorganic growth



Key information- Cargo Handled

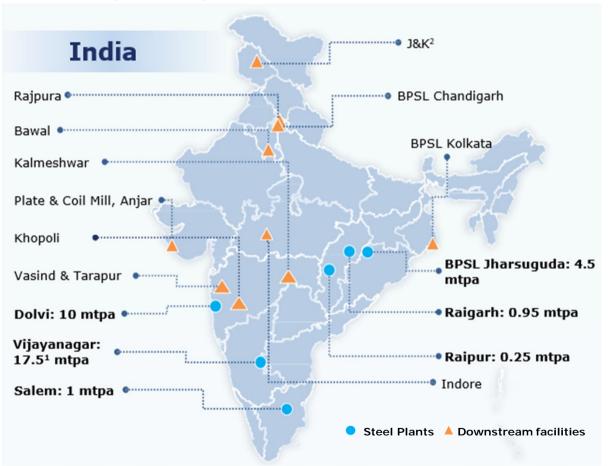


		(MT)				
Legal Entity		Q3 FY 24	Q3 FY25	9M FY24	9M FY25	FY24
JSW Infrastructure Limited	Standalone	0.8	0.4	1.9	1.9	2.7
JSW Jaigarh Port Limited	Jaigarh Port	5.7	5.1	16.6	14.9	21.5
JSW Dharamtar Port Private Limited	Dharamtar Port	6.3	6.0	19.1	17.0	25.1
South West Port Limited	Goa	1.9	1.7	5.3	4.6	7.2
JSW Paradip Terminal Private Limited	Paradip, Iron Ore	3.9	2.8	9.1	9.2	12.4
Paradip East Quay Coal Terminal Limited	Paradip, Coal Exports	4.1	4.9	11.6	13.6	16.8
Ennore Coal Terminal Private Limited	Ennore Coal	2.3	2.3	6.7	7.3	9.3
Ennore Bulk Terminal Private Limited	Ennore Bulk	0.4	0.5	1.1	1.2	1.5
Mangalore Coal Terminal Private Limited	Mangalore Coal	1.8	1.7	3.6	4.6	4.8
JSW Mangalore Container Terminal Private Limited	Mangalore Container	0.7	0.6	2.0	1.8	2.6
PNP Maritime Services Private Limited	PNP Port	0.1	1.5	0.1	4.2	1.3
JSW Middle East Liquid Terminal Corp ¹	Liquid Terminal UAE	0.1	2.0	0.1	5.4	2.0
JSW JNPT Liquid Terminal Private Limited	JNPA	-	0.1	-	0.1	-
Total Cargo Handled		28.1	29.4	77.2	85.7	107.0

Strong Anchor Customer: JSW Steel



Most Geographically Diversified Steel Producer in India JSW Steel



- India's largest steel producer
- Consol. capacity of 35.7¹ mtpa, growing to 43.5 mtpa by Sep'27
- Targeting 51.5 mtpa capacity by FY31

